

# Brown Edwards & Company

## Introduction

This case study of Brown Edwards & Company is based on an October 2016 survey of Carbonite Hybrid Backup customers by TechValidate, a 3rd-party research service.



“Once configured the Carbonite Hybrid Backup solution requires minimal care and feeding. Daily notifications are delivered by e-mail alerting to any issues or confirming successful backups. Carbonite Hybrid Backup is our first line of defense against data loss. We have successfully recovered from crypto virus infections that spread to our network drives on multiple instances and also recovered our Exchange server database from a complete raid failure loss.”

## Challenges

The primary reason Brown Edwards & Company chose Carbonite Hybrid Backup as their backup and recovery solution was to migrate from tape backup.

## Use Case

Brown Edwards & Company evaluated the following vendor before choosing Carbonite Hybrid Backup:

- Veeam

The business rates the following Carbonite Hybrid Backup features compared to the competition:

- Reliability: best in class
- Recovery capabilities: best in class
- Ease of use: best in class
- Customer support: best in class
- Platform support: best in class

The company's IT environment is:

- Virtualized
- Replicated multi-site
- Several remote and branch offices (ROBO)
- Physical and virtual mix

They have deployed the following server operating systems and virtual environments:

- Windows Server
- VMware

## Results

Brown Edwards & Company achieved the following results with Carbonite Hybrid Backup:

- Recovery time (RTA) met their RTO
- Reduced their backup window by more than 10%

### Company Profile

Company:  
**Brown Edwards & Company**

Company Size:  
**Medium Enterprise**

Industry:  
**Financial Services**